



EOI no. – BD/NUCO/EOI/05/2022-23 (Tender ID
2022_MKTHO_152439_1) dated 17th June 2022

Empanelment of bidders for supply of Biodiesel (B-100) for the
Period till 31st March 2026



INDIAN OIL CORPORATION LIMITED

BHARAT PETROLEUM CORPORATION LIMITED

HINDUSTAN PETROLEUM CORPORATION LIMITED

Invite

Expression of Interest (EOI)

for

**Empanelment of bidders for supply of Biodiesel (B-100) from all
feedstocks except Used Cooking Oil (UCO)
for the Period till 31st March 2026**



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NOTICE INVITING EXPRESSION OF INTEREST (EOI)

Dear Sir/Madam,

SUBJECT: EOI For empanelment of Biodiesel bidders/ suppliers on Long Term Basis. (EOI No. BD/NUCO/EOI/05/2022-23 (Tender ID 2022_MKTHO_152439_1) closing on 09/07/2022 at 11:00 hrs.

1. Public Sector Enterprises, INDIAN OIL CORPORATION LIMITED (IOC), BHARAT PETROLEUM CORPORATION LIMITED (BPC) & HINDUSTAN PETROLEUM CORPORATION LIMITED (HPC), intent to procure biodiesel from indigenous manufacturers of Bio Diesel (B-100) meeting IS 15607:2016 specification Bio Diesel (B-100) (or Latest revision during the period of EOI shall be considered) to various Depots / Terminals of IOC / BPC / HPC across the country for the period till 31.03.2026 for all feedstock except Used Cooking Oil (UCO). IOCL, BPCL & HPCL shall be referred as OMCs - Oil Marketing Companies in this EOI document.
2. Operations Department, Marketing Head Office, Indian Oil Corporation Limited, on behalf of OMCs, invites expression of interest to Empanelment of bidders who are indigenous manufacturers of Bio Diesel (B-100) meeting IS 15607:2016 specification Bio Diesel (B-100) (or Latest revision during the period of EOI shall be considered) through Tank Trucks on delivered basis at the Oil Company Depots / Terminals as mentioned in the EOI document for a period till 31.03.2026, subject to renewal of requisite licenses/approvals as detailed in this EOI.
3. Such EOIs for empanelment shall be floated periodically and will be also opened to fresh bidders.
4. Projected quantities for 05 year are as follows:

Year	21-22	22-23	23-24	24-25	25-26
OMC requirement in TKL	1000	1100	1200	1300	1400

5. Pre-requisites for long term Empanelment of Indigenous manufacturers for supply of Biodiesel (B100) to OMCs are as follows:



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- a. **Indigenous manufacturer:** The bidder must be an Indigenous manufacturer of Bio Diesel (B-100), complying with specifications as per IS 15607:2016 as revised from time to time.
- b. **Existing Manufacturers/Suppliers/Vendors:** Existing Manufacturers/ Suppliers/ Vendors shall be considered as those suppliers who are currently having established plants. Documents to be submitted are as follows:
 - i. **Pollution Control Certificate (Valid Consent to Operate)** issued by respective States Pollution Control Board or any other document issued by any statutory authority clearly indicating that the bidder is an indigenous manufacturer of Bio Diesel. **These documents should be TPIA certified. The details of TPIA can be sought from the website: https://nabcb.qci.org.in/accreditation/reg_bod_inspection_bodies.php**
- c. Such valid documents should be uploaded by the bidders in the portal before the due date of the EOI. Pre-requisite documents will not be required to be submitted by the bidder again for future EOIs to OMCs till the validity of these documents. In case documents have expired as on due date of bid submission or during the supply period of this EOI, bidder must submit copy of TPIA certified expired licenses with application submitted to PCB / any statutory authority for renewal (along with acknowledgement copy from that department).

Such valid document should be uploaded by the bidders in the tender portal, documents signed digitally by the TPIA agency can be uploaded in <https://iocletenders.nic.in> site before the due date of the EOI. Documents will not be required to be submitted by the bidder again for future EOIs to OMCs till the validity of these documents. In case documents have expired as on due date of bid submission or during the supply period of this EOI, bidder must submit copy of TPIA certified expired license with application submitted to PCB / any statutory authority for renewal along with acknowledgement copy from that department. It should be noted that during actual period of supply it will be the bidder's/ supplier's responsibility that all statutory licenses as required are valid.

- d. Above documents/licenses are to be mandatorily uploaded online along with bid in iocletenders.nic.in site, failing which the bid may be rejected.



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Third party Inspection Agency (TPIA) verification and certification will be required for all the prerequisite documents. Hard copy of such documents needs to be submitted along with original TPIA certificate/ verification with original TPIA Stamp, alternatively, documents signed digitally by the TPIA agency can be uploaded in iocletenders.nic.in site. Bidders shall engage only those TPIAs which are accredited under "NABCB accredited bodies as per requirement of ISO/IEC 17020 as Type A" in Quality Council of India's (QCI's) National Accreditation Board for Certification Bodies (NABCB) website as on the date of verification of documents (TPIAs must hold validity of accreditation). The details of TPIA can be sought from the website: https://nabcb.qci.org.in/accreditation/reg_bod_inspection_bodies.php

Documents/licenses are to be mandatorily uploaded online with TPIA certification along with bid in <https://iocletenders.nic.in> site, failing which the bid may be rejected. Documents/licenses without TPIA certification will not be considered for evaluation and may stand rejected. Bidders are also required to drop hard copy of above-mentioned documents in original in tender box on or before due date and time of bid submission. Alternatively, bidder can upload the documents digitally signed by the TPIA agencies in <https://iocletenders.nic.in>

6. **EARNEST MONEY DEPOSIT (EMD):**

EMD is exempted for this EOI, Bidder need not deposit any EMD. Bidder need to upload duly signed Bid Securing declaration in the format given in the EOI document.

7. General instructions for submitting Expression of Interest on IOCLs' e-tendering platform are enclosed.

8. Acceptance of forms: Bidders must accept all forms, as under, in the technical bid section of the e-EOI.

- General Instructions to vendors for e-tendering
- General Instructions to Bidders
- Bid Qualification Criteria
- Specification of Biodiesel
- Proforma for Bank Guarantee
- Holiday listing declaration
- Format for online declaration for relationship with OMCs director.



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- Compliance of Restrictions for Countries which share Land Border with India
- FORMAT OF BID SECURITY DECLARATION FROM BIDDERS IN LIEU OF EMD
- Format for online declaration for type of raw materials used & Indemnifying OMCs.
- General Purchase Conditions
- IEM details
- Integrity Pacts

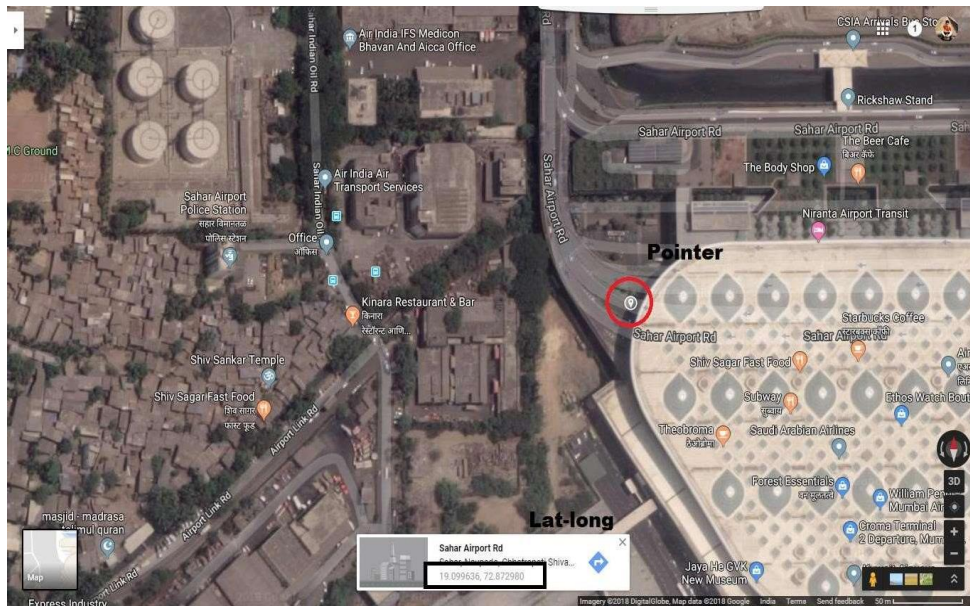
9. **Submission of Distillery's Address with Latitude & Longitude:** All the Bidders are required to provide the Lat-long (Latitude and Longitude) of their supplying plant/ distillery (Out Gate) as per Google Maps, in the technical bid section. To get the Lat- long of any place/ building in Google Maps just place the cursor over the distillery location and left click to place a pointer which will display the Lat-long. The two numbers are to be exactly taken as Lat-Long without any conversion. The bidders are required to key in the latitude and longitude of the unit/Biodiesel plant (as per Google maps) **accurately to 6 decimal places**. These lat-long provided by the bidders during the EOI shall remain sacrosanct for five years in OMC records for the purpose of calculation of distances of Biodiesel manufacturing unit to OMC locations for arriving at transportation rates. Distance of the manufacturing plant of Bidders is the distance between nearest OMC in gate and the manufacturing plant Out gate.

Illustration: Screen shot of Lat-Long of Mumbai International airport is as below:



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10. **Quantity Bidding:** Only those Bidders who get successfully empaneled in this EOI, shall be invited to quote for Biodiesel quantities in the subsequent EOIs for procurement of Biodiesel, subject to their requisite documents remain valid.
 1. Rates of Biodiesel (exclusive of Transportation): Rates shall be fixed by OMCs and declared in the notice inviting quantity bids from successfully empaneled bidders from time to time.
 2. Transportation rates will be fixed by OMCs, will be paid extra, and will be declared in the notice inviting quantity bids from successfully empaneled bidders.
 3. Goods and Service Tax (GST) in %: Applicable GST % will be declared in the notice inviting quantity bids from successfully empaneled bidders in line with Government of India's GST norms.
11. Delivered cost will be total of basic price/rate for Biodiesel, transportation rates and GST, as applicable.
12. **PROVISIONS TO QUOTE:** Bidder will be expected to supply to multiple OMC locations throughout the country.
13. All references to IOCL in the "General Purchase Conditions" should be read as BPCL/HPCL/IOCL. Terms & conditions mentioned in



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Special Purchase conditions shall supersede the similar terms & conditions of General purchase conditions.

14. INTEGRITY **PACT**:

Bidders shall also have to essentially sign an Integrity Pact (IP) for participating in this tender.

Proforma of Integrity Pact (IP) of IOCL, BPCL and HPCL has been given in the EOI document. Bidder shall be required to download and print it such that it is legible. All pages of the printed copy of IP should be duly signed by the authorized signatory and stamped all the pages, with two witnesses name, address & signature and place & date. Thereafter, that copy should be scanned and uploaded by bidder along with other bid documents. This document is essential and binding.

The salient points to be noted regarding IP are:

- If the bidder has been disqualified from the EOI/ tender process prior to the award of the contract in accordance with the provisions of the Integrity Pact, BPCL/IOCL/HPCL shall be entitled to demand and recover from vendor, Price reduction amount by forfeiting the EMD/Performance Guarantee as per provisions of the Integrity Pact.
- If the contract has been terminated according to the provisions of the Integrity Pact, or if IOCL is entitled to terminate the contract according to the provisions of the Integrity pact, BPCL/IOCL/HPCL shall be entitled to demand and recover from vendor, Price reduction amount by forfeiting the Performance Guarantee amount as per provisions of the Integrity Pact.
- Bidders may raise disputes/complaints, if any, with the nominated Independent External Monitor.
- Bidders may raise disputes/ complaints, if any, with the nominated Independent External Monitor whose name/ address/ contact numbers are as given below along with contact details of IOCL representatives.

NAME & ADDRESS OF IOCL REPRESENTATIVE:



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Name of Procuring Officer- PO	Rohit Maheshwari, CM(Ops), HO Siddhartha Mitra, GM (BF), HO	To be contacted for:
PO's email ID	rmaheshwari@indianoil.in siddhartam@indianoil.in	Clarifications/ Details Regarding This Tender
PO's Office Address	IOCL(MD), Indian Oil Bhavan, G-9 Ali Yavar Jung Marg Road, Bandra East, Mumbai : 400051,	
PO's Contact Number	022-26447092 ; 022-26447506	

Only in case of any complaints regarding the Tender/ Tender Conditions, please contact Independent External Monitors (IEM), details given in IP document.

IEM details of IOCL, BPCL and HPCL will be provided in the Purchase Order. The responsibility of IEMs of IOCL will be from period starting from publishing of tender to award of contract for IOCL, BPCL and HPCL and post award contract for IOCL only. The responsibility of IEMs of BPCL & HPCL will come in to effect only after placement of contracts by BPCL & HPCL.

15. The bidder must be ready in all respects for supply of Bio Diesel (B-100) as per specification given in the EOI document along with all applicable statutory licenses/ approvals as on the date of opening of technical bid. Any violation of this condition would amount to breach of contract on bidder's part entitling the Oil Companies to all rights and remedies available thereof including termination of contract.
16. Please visit the website <https://iocletenders.nic.in> for participating in the EOI and submitting your bid online.
17. There will be pre bid meeting on 24 June 2022 @ **1500 hrs.** as mentioned below. You may please send your queries if any, on /or before @ **1200 hrs.** on 24 June 2022 at (rmaheshwari@indianoil.in) & (siddhartam@indianoil.in)

The meeting shall be held through Video Conferencing mode. Link for the same is given below:

<https://zoom.us/j/97457730199?pwd=QkNaSE93TFFWc0d2cVhiTmwyUVYzQT09>

Meeting ID: 974 5773 0199
Passcode: 580771



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Your bid should be submitted on or before the due date of this **EOI i.e. 09/07/2022 by 11:00 hrs.**

18. For qualifying in the techno-commercial bid:
 - a. Bidder must submit the necessary EMD/ EMD exemption document (Bid Security declaration).
 - b. Bidder should meet the Bid Qualification Criteria.
 - c. Bidder should not have been debarred or holiday listed by IOCL and/or any other Oil PSE and/or MOP&NG for a period that is not over as on the due date of this EOI.
 - d. Bidder should have completed the entire bidding process, uploaded the Integrity pact duly signed & witnessed and accepted all terms & conditions & declarations.
 - e. Upload **1)** TPIA certified CTO **2)** Integrity pacts of BPC, IOC, HPC duly printed, signed and stamped by bidder and witnesses **3)** Bid Security Declaration on letter head **4)** Undertaking by the tenderers **5)** declaration for relationship with directors of OMCs **6)** EOI document with all corrigendum and MoM of Prebid meeting -duly signed and stamped.
19. Bids submitted after the due date and time of closing of EOI or not in the prescribed format are liable to be rejected. IOCL does not take any responsibility for any delay in submission of online bid due to connectivity problem or non-availability of website. No claims on this account shall be entertained.
20. All the references to IOCL in the "General Purchase Conditions" should be read as BPCL/HPCL/IOCL.
21. It shall be understood that every endeavor has been made to avoid errors which can materially affect the basis of the EOI and the successful vendor shall take upon himself and provide for risk of any error which may subsequently be discovered and shall make no subsequent claim on account thereof.

General Instructions to vendors for e-tendering

1. Indian Oil Corporation Ltd. has developed a secured and user-friendly system which will enable Vendors / Tenderers to Search, View, download tenders directly from Indian Oil Corporation Ltd. secured website and also enables them to participate & submit Online Bids on the e-tendering site <https://iocletenders.nic.in> directly from the website, in secured and



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transparent manner maintaining confidentiality and security throughout the tender evaluation process and award.

All interested tenderers are requested to register themselves with the portal indicated above and enroll their digital certificate (Class 3) with the user id for participation in the tender.

Tenderers are requested to read following conditions in conjunction with various conditions, wherever applicable appearing with this bid invitation for e-Tendering. The conditions mentioned here in under shall supersede and shall prevail over the conditions enumerated elsewhere in the tender document.

How to submit On-line Bids / Offers electronically against E-tendering?

Vendors / Tenderers are advised to read the following instructions for participating in the electronic tenders directly through internet:

- i) Late and delayed Bids / Offers after due date / time shall not be permitted in E-tendering system. No bid can be submitted after the last date and time of submission has reached. (However, if tenderer intends to revise the bid already submitted, they may change / revise the same on or before the last date and time of submission of bid). The system time (IST) that will be displayed on e-tendering web page shall be the reference time and no other time shall be taken into cognizance.
- ii) Tenderers are advised in their own interest to ensure that bids are uploaded in e-tendering system well before the closing date and time of bid.
- iii) No bid can be modified after the deadline for submission of bids.
- iv) No Manual Bids / Offers along with electronic Bids / Offers shall be permitted.

What is a Digital Signature?

This is a unique digital code which can be transmitted electronically and primarily identifies a unique sender. The objective of digital signature is to guarantee that the individual sending the message is who he or she really claims to be just like the written signature. The Controller of Certifying Authorities of India (CCA) has authorized certain trusted Certifying Authorities (CA) who in turn allot on a regular basis Digital Certificates, Documents which are signed digitally are legally valid documents as per the Indian IT Act (2000).



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Why is a Digital Signature required?

In order to bid for Indian Oil e-tenders all the vendors are required to obtain a legally valid Digital Certificate as per Indian IT Act from the licensed Certifying Authorities (CA) operating under the Root Certifying Authority of India (RCAI), Controller of Certifying Authorities (CCA) of India. The Digital Certificate is issued by CA in the name of a person authorized for filing Bids / Offers on behalf of his Company. A Vendor / Tenderer can submit their Bids / Offers On-line only after digitally signing the bid / documents with the above allotted Digital Signatures.

Tenderers must procure Class 3 Digital Certificate on their own from any of the Certifying Authorities in India.

Submission of Documents

The relevant documents as mentioned in the Tender and Price Bid must be submitted online only. Prices should not be submitted in a physical sealed envelope. Indian Oil shall not be responsible in any way for failure on the part of the tenderer to follow the instructions.

It is advised that the tenderer uploads small sized documents (preferably up to 5 MB) at a time to facilitate in easy uploading into e-tendering site. Indian Oil does not take any responsibility in case of failure of the tenderer to upload the documents within specified time of tender submission.

Submission and Opening of Bids

Bid along with all the copies of documents should be submitted in the electronic form only through Indian Oil e-tendering system.

Before the bid is uploaded, the bid comprising of all attached documents should be digitally signed using digital signatures issued by an acceptable Certifying Authority (CA) in accordance with the Indian IT Act 2000.

Last Date for Submission of Bids

Tenderers are advised in their own interest to ensure that bids are uploaded in e-Tendering system well before the closing date and time of bid.

Resource Requirement

Vendors / Tenderers must use any computer having Windows XP or higher of Window operating system and an internet web browser version internet explorer V6.0 or higher recommended.

Note: Tenderers are requested to go through the "Bidders Manual Kit" available in the homepage of the e-tendering portal i.e. <https://iocletenders.nic.in> to have a clear understanding

Thanking you,
Yours faithfully,
for Indian Oil Corporation Ltd.
ED(Ops), HO